



National Lieutenant Governors Association

Resolution in Support of Efficiency and Innovation in Government Procurement with Cooperative Purchasing

1 **WHEREAS**, government procurement and cooperative purchasing play a significant role in the
2 quality and efficiency of business and government throughout the United States, and

3 **WHEREAS**, state purchasing operations have direct responsibility for purchasing goods, services,
4 and construction; executing and implementing contracts; creating forecasts and procurement
5 strategies; and developing working relationships with suppliers and state and local government
6 agencies, and

7 **WHEREAS**, state and local governments spend over \$4 trillion annuallyⁱ, which directly impacts
8 local, state, national, and international economies, and

9 **WHEREAS**, cooperative purchasing is procurement conducted on behalf of all public entities for the
10 purchase of products and services available for use by other state and local governments through
11 cooperative purchasing statutes and joint exercise of powers statutes, and

12 **WHEREAS**, state and local governments are estimated to have spent \$275 billion by 2026 through
13 cooperative purchasing contractsⁱⁱ, and

14 **WHEREAS**, cooperative purchasing is a competitive, transparent, and public solicitation and
15 contract award process that may offer myriad benefits for state and local governments, including
16 time administrative efficiencies, national volume pricing, cost efficiencies generated from
17 economies of scale, accelerated access to the supply chain, and access to leading industry vendors
18 and suppliersⁱⁱⁱ, and

19 **WHEREAS**, cooperative purchasing is rooted in an open and fair competitive process that ensures
20 maximum competition among industry vendors and suppliers to the benefit of government and
21 allows vendors and suppliers to maximize their resources by utilizing a single government contract,
22 and

23 **WHEREAS**, cooperative purchasing contracts meet or exceed government procurement standards,
24 and

25 **WHEREAS**, cooperative purchasing is a trusted, efficient, and innovative procurement tool used
26 across North America to enhance government procurement and is recognized as a best practice by
27
28

29 the American Bar Association^{iv}, the National Institute of Government Procurement^v, the National
30 Association of State Procurement Officials^{vi}, and the National Purchasing Institute^{vii}.

31 **NOW, THEREFORE, BE IT RESOLVED** that the National Lieutenant Governors Association expresses
32 support for cooperative purchasing and procurement strategies that may increase cost savings to
33 government, improve the procurement process at the state and local level, and result in improved
34 efficiencies in state and local government.

35 **BE IT FURTHER RESOLVED** that NLGA encourages its Members in the states and territories to
36 explore the ways cooperative purchasing promotes efficiency and innovation in procurement, and
37 ensures the efficient stewardship of taxpayer dollars.

38 ADOPTED, this day, the 22nd of March, 2023.

39 Co-Sponsors: *TBD*

40 *Proposed for the docket by:* Sourcewell, NLGA Partner

ⁱ https://www2.census.gov/programs-surveys/gov-finances/tables/2019/alfin_summary_brief.pdf

ⁱⁱ <https://www.sourcewell-mn.gov/sites/default/files/2023-01-31/Top-3-Strategies-Optimizing-State-Local-Government-Sales-GovWin-Deltek.pdf>

ⁱⁱⁱ https://www.sourcewell-mn.gov/sites/default/files/2023-01-31/Harvard%20Kennedy%20School%20White%20Paper%20on%20Cooperative%20Procurement_0.pdf

^{iv} <https://publicprocurementinternational.com/wp-content/uploads/2019/04/2000-ABA-Model-Procurement-Code.pdf>

^v <https://www.nigp.org/resource/position-papers/Cooperative%2520Procurement%2520Great%2520Value%2520Great%2520Confusion%2520Position%2520Paper.pdf?dl=true>

^{vi} https://www.naspo.org/wp-content/uploads/2019/12/Cooperative_Purchasing0410update.pdf

^{vii} https://www.npi-aep.org/index.php?option=com_content&view=article&id=39:aep-award&catid=20:site-content&Itemid=135